

**DEPARTMENT OF ADMINISTRATION
PROCUREMENT DIVISION
RECOMMENDATION OF AWARD**

TO: Kathy Harrington

FROM: Melissa Vargo

DATE: 02/13/2009

EST. AMOUNT: \$55,365.45

REQ: 300-27541

OVER 10% OF ESTIMATE

YES: ☐ NO: ☒

AGENCY: Department of Natural Resources/ Division of Forestry, Vallonia State Nursery

DESCRIPTION: Nursery Chemicals

TOTAL NUMBER OF SOLICITED VENDORS: 121

TOTAL NUMBER OF INDIANA FIRMS SOLICITED: 48

TOTAL NUMBER OF MINORITY & WOMAN VENDORS SOLICITED: MBE_1__ WBE_1__

SMALL BUSINESS SET-A-SIDE: N/A

RECYCLED PRODUCTS SOLICITED: N/A

SECRETARY OF STATE: Global Perspective, Advanced Turf Solutions, Global Industrial Supply, Carson Inc, CWC Chemical Inc and Bundy Brother and Sons are registered

SAVING AMOUNT OF SPLIT: \$14,309.23

MINORITY BUSINESS PARTICIPATION: _____ If yes, percentage(s) __ award amount: \$ _____

WOMAN-OWNED BUSINESS PARTICIPATION: _____ If yes, percentage(s) __ award amount: \$ _____

QUOTE/BIDS WERE RECEIVED FROM THE FOLLOWING VENDORS:

<u>VENDOR</u>	<u>AMOUNT</u>	<u>INDIANA FIRM</u>	<u>PREFERENCE CLAIMED</u>	<u>BUY AMERICAN</u>	<u>EVAL. AMOUNT</u>	<u># OF NO BIDS</u>
1. Carso Inc	\$13,252.15	N	None	N/A	\$13,252.15	19 of 28
2. Advanced Turf Solutions	\$17,645.64	Y	IBP 5%	N	\$16,763.36	19 of 28
3. CWC Chemical Inc	\$30,444.47	N	None	Y	\$30,444.47	13 of 28
4. Global Industrial Supply	\$38,602.41	Y	ISBP 15%	Y	\$32,812.05	7 of 28
5. Bundy Brother& Sons	\$63,233.09	Y	IBP 5%	N/A	\$60,071.44	0 of 28
6. Global Perspective	\$65,976.03	Y	ISBP 15%	N	\$56,079.63	0 of 28

Specifications: Specifications were satisfactory

Delays: No delays

Preferences: Global Industrial Supply and Global Perspectives claimed Indiana Small Business Preference. This did not affect the award. Bundy Brothers& Sons and Advanced Turf Solutions claimed the Indiana Business preference. This did not affect the award.

Recommendation Narrative:

This bid was reviewed line by line. Bundy Brother & Sons bid "All or None" so they were not considered for any of the line items because it was not in the best interest of the State.

Global Industrial Supply was the low bidder meeting specifications for line item # 1. I recommend awarding to Global Industrial Supply. Global Perspectives was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc, CWC Chemical and Advanced Turf Solutions did not bid on this item.

Global Industrial Supply was the low bidder meeting specifications for line item # 2. I recommend awarding to Global Industrial Supply. Global Perspectives was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc, CWC Chemical and Advanced Turf Solutions did not bid on this item.

Advanced Turf Solutions was the low bidder meeting specifications for line item # 3. I recommend awarding to Advanced Turf Solutions. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspectives was the third lowest bidder. They met specifications but are not being recommended for award. Carso Inc, CWC Chemical did not bid on this item.

Global Industrial Supply was the lowest bidder meeting specifications for line item # 4. I recommend awarding to Global Industrial Supply. Global Perspectives was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc, CWC Chemical and Advanced Turf Solutions did not bid on this item.

Because Bundy Brother & Sons was removed from consideration, Global Perspective was the low bidder meeting specifications for line item # 5. I recommend awarding to Global Perspective. Carso Inc, CWC Chemical, Global Industrial Supply and Advanced Turf Solutions did not bid on this item.

Global Perspective was the low bidder meeting specifications for line item # 6. I recommend awarding to Global Perspective. Advanced

Turf Solutions was the second lowest bidder. They met specifications but are not being recommended for award. CWC Chemical was the third lowest bidder. They met specifications but are not being recommended for award. Carso Inc and **Global Industrial Supply** did not bid on this item.

Carso Inc was the lowest bidder meeting specifications for line # 7. I recommend awarding to Carso Inc. CWC Chemical was the second lowest bidder. They met specifications but are not being recommended for award. Advanced Turf Solutions was the third lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the fourth lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the fifth lowest bidder. They met specifications but are not being recommended for award.

Carso Inc was the lowest bidder meeting specifications for line # 8. I recommend awarding to Carso Inc. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. CWC Chemical was the third lowest bidder but did not meet specifications. They quantity they bid was short of the amount the State requested. I do not recommend awarding CWC Chemical. Global Perspective was the fourth lowest bidder. They met specifications but are not being recommended for award. Advance Turf Solutions did not bid on this item.

Advanced Turf Solutions was the lowest bidder meeting specifications for line # 9. I recommend awarding to Advanced Turf Solutions. Carso Inc was the second lowest bidder. They met specifications but are not being recommended for award. CWC Chemical was the third lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the fourth lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the fifth lowest bidder. They met specifications but are not being recommended for award.

Because Bundy Brother & Sons was removed from consideration, CWC Chemical was the lowest bidder meeting specifications for line #10. I recommend awarding to CWC Chemical. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met all required specifications but are not being recommended for award. Carso Inc and Advanced Turf Solutions did not bid on this item.

Global Industrial Supply was the lowest bidder meeting specification for line # 11. I recommend awarding to Global Industrial Supply. Advanced Turf Solutions was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met specifications but are not being recommended for award. Carso Inc and CWC Chemical did not bid on this item.

Carso Inc was the lowest bidder meeting specification for line # 12. I recommend awarding to Carso Inc. Global Perspective was the second lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the third lowest bidder. They met specifications but are not being recommended for award. Advanced Turf Solutions and Carso Inc did not bid on this item.

Carso Inc was the lowest bidder meeting specification for line # 13. I recommend awarding to Carso Inc. Advanced Turf Solutions was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply and CWC Chemical did not bid on this item.

CWC Chemical was the lowest bidder meeting specifications for line #14. I recommend awarding to CWC Chemical. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met all required specifications but are not being recommended for award. Carso Inc and Advanced Turf Solutions did not bid on this item.

Global Industrial Supply was the low bidder meeting specifications for line item # 15. I recommend awarding to Global Industrial Supply. Global Perspectives was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc was the third lowest bidder. They met specifications but are not being recommended for award. CWC Chemical and Advanced Turf Solutions did not bid on this item.

Global Perspectives was the low bidder meeting specifications for line item # 16. I recommend awarding to **Global Perspectives**. CWC Chemical was the second lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the third lowest bidder. They met specifications but are not being recommended for award. Carso Inc. and Advanced Turf Solutions did not bid on this item.

Global Perspectives was the lowest bidder meeting specifications for line # 17. I recommend awarding to Global Perspective. Carso Inc., CWC Chemical, Advanced Turf Solutions and Global Industrial did not bid on this item.

Carso Inc was the lowest bidder meeting specifications for line # 18. I recommend awarding to Carso Inc. Global Perspective was the second lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the third lowest bidder. They met specifications but are not being recommended for award. CWC Chemical and Advanced Turf Solutions did not bid on this item.

Carso Inc was the lowest bidder meeting specifications for line # 19. I recommend awarding to Carso Inc. Advanced Turf Solutions was the second lowest bidder. They met specifications but are not being recommended for award. CWC Chemical was the third lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the fourth lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply did not bid on this item.

CWC Chemical was the lowest bidder meeting specifications for line #20. I recommend awarding CWC Chemical. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met all required specifications but are not being recommended for award. Carso Inc and Advanced Turf Solutions did not bid on this item.

Because Bundy Brother & Sons was removed from consideration, Global Industrial Supply was the low bidder meeting specifications for line item # 21. I recommend awarding to Global Industrial Supply. Global Perspectives was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc, CWC Chemical and Advanced Turf Solutions did not bid on this item.

Advanced Turf Solutions was the lowest bidder meeting specifications for line # 22. I recommend awarding to Advanced Turf Solutions. Carso Inc was the second lowest bidder. They met specifications but are not being recommended for award. CWC Chemical was the third lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the fourth lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the fifth lowest bidder. They met specifications but are not being recommended for award.

CWC Chemical was the lowest bidder meeting specifications for line #23. I recommend awarding to CWC Chemical. Global Industrial Supply was the second lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the third lowest bidder. They met all required specifications but are not being recommended for award. Carso Inc and Advanced Turf Solutions did not bid on this item.

Advanced Turf Solutions was the lowest bidder meeting specifications for line # 24. I recommend awarding to Advanced Turf Solutions. CWC Chemical was the second lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the third lowest bidder. They met specifications but are not being recommended for award. Global Perspective was the fourth lowest bidder. They met specifications but are not being recommended for award. Carso Inc did not bid on this item.

Because Bundy Brother & Sons was removed from consideration, Global Perspectives was the lowest bidder meeting specifications for line # 25. I recommend awarding to Global Perspective. Carso Inc., CWC Chemical, Advanced Turf Solutions and Global Industrial did not bid on this item.

CWC Chemical was the lowest bidder meeting specifications for line # 26. I recommend awarding to CWC Chemical. Global Perspective was the second lowest bidder. They met specifications but are not being recommended for award. Carso Inc, Advanced Turf Solutions and Global Industrial Supply did not bid on this item.

Global Industrial Supply was the actual lowest bidder for line item # 27 and CWC Chemical was the actual second lowest bidder. Neither vendor met specifications for this item. Bid specs call for packaging to have 15 pints per container. Industry standards are that the container is a 2.5 gal container that has 15 pints of product so that it can hold the labeled mixing rate of herbicide to be added. Their product comes in 12 or 12.5 gallon drums. Global Perspective was the actual third lowest bidder, but became the lowest bidder meeting specifications. I recommend awarding to Global Perspectives. Advanced Turf Solutions and Carso Inc did not bid on this item.

Global Perspective was the lowest bidder meeting specifications for line # 28. I recommend awarding to Global Perspective. CWC Chemical was the second lowest bidder. They met specifications but are not being recommended for award. Global Industrial Supply was the third lowest bidder. They met specifications but are not being recommended for award. Carso Inc and Advanced Turf Solutions did not bid on this item.

Fair & Reasonable Pricing: Pricing is fair and reasonable based on open competition

Split Award: Split was based on lowest item per line

Award Recommendation:

VENDOR

Global Industrial Supply
Advanced Turf Solutions
Global Perspective
Carso Inc
CWC Chemical

ITEMS

1, 2, 4, 11, 15, 21
3, 9, 22, 24
5, 6, 16, 17, 25, 27, 28
7, 8, 12, 13, 18, 19
10, 14, 20, 23, 26,
Total

AMOUNT

\$8,433.96
\$5,965.29
\$26,933.65
\$4,597.15
\$5,736.75
\$51,666.80

Melissa Vargo 2/23/09
Procuring Agent/Procurement Division/Date

Kathleen L. Harrington, C.P.
Approval/Date 02-24-09 *B*

Line Items	QTY	GO Resource (15%) discount	ISBP 15% Total	GO Resource Actual bid	Total	Bundy Bros 5% discount	Ind. Bus Pref Total	Bundy Bros Actual bid	Total
EAGLE 20 EW Speed	2.5	295.8102	739.5255	\$348.01	\$870.03	\$276.45	\$829.35	\$24	\$873.00
RUBIGAN AS T & O F	5	358.0302	1,790.1510	\$421.21	\$2,106.06	\$337.25	\$1,686.25	\$565.00	\$1,775.00
SUBDUE MAXX Fung	4	637.2769	2,549.1075	\$749.74	\$2,998.95	\$601.35	\$2,405.40	\$633.00	\$2,532.00
BANNER MAXX Fung	4	310.8344	1,243.3375	\$365.69	\$1,462.75	\$295.45	\$1,161.80	\$311.00	\$1,244.00
TILT Fungicide to con	1	420.2145	420.2145	\$494.37	\$494.37	\$366.70	\$366.70	\$386.00	\$386.00
CLEAROUT 41 PLUS	9	765.0000	6,885.0000	\$900.00	\$8,100.00	\$919.13	\$8,272.13	\$967.50	\$8,707.50
2,4-D AMINE Herbic	10	18.2147	182.1465	\$21.43	\$214.29	\$18.05	\$180.50	\$19.00	\$190.00
FUSILADE DX Herbic	2.5	217.0186	542.5465	\$255.32	\$638.29	\$189.05	\$567.15	\$199.00	\$597.00
QUEST XP Herbicide	3	137.3090	411.9270	\$161.64	\$484.62	\$87.40	\$262.20	\$92.00	\$276.00
PENDULUM AquaCa	30	58.9460	1,765.3803	\$69.23	\$2,076.92	\$50.83	\$1,524.75	\$53.50	\$1,605.00
ASTRO Insecticide or	5	77.8073	389.0365	\$91.54	\$457.69	\$57.48	\$287.38	\$60.50	\$302.50
ORTHENE IT&O WS	25	19.3559	483.8965	\$22.77	\$569.29	\$11.59	\$289.75	\$12.20	\$305.00
NON-IONIC SURFAC	10	18.2147	182.1465	\$21.43	\$214.29	\$16.63	\$166.25	\$17.50	\$175.00
PATHWAY Specialty	20	35.8216	716.4310	\$42.14	\$842.86	\$35.34	\$706.80	\$37.20	\$744.00
TORDON RTU Herbic	156	12.3857	1,932.1676	\$14.57	\$2,273.14	\$12.97	\$2,022.93	\$13.65	\$2,129.40
AQUAPRO Herbicide	60	35.2142	2,112.8535	\$41.43	\$2,485.71	\$57.00	\$3,420.00	\$60.00	\$3,600.00
AQUA-KLEEN Herbic	3000	3.1238	9,371.2500	\$3.68	\$11,025.00	\$3.63	\$10,887.00	\$3.82	\$11,460.00
CROSSBOW Herbicid	45	60.7144	2,732.1462	\$71.43	\$3,214.29	\$67.83	\$3,052.35	\$71.40	\$3,213.00
CLEAROUT 41 PLUS	67.5	39.1607	2,643.3466	\$46.07	\$3,109.82	\$36.10	\$2,436.75	\$38.00	\$2,565.00
TRANSLINE Specialil	7.5	411.9236	3,089.4270	\$484.62	\$3,634.62	\$370.50	\$2,778.75	\$390.00	\$2,925.00
AQUATHOL K Aquati	25	103.7591	2,593.4775	\$122.05	\$3,051.15	\$34.87	\$871.63	\$36.70	\$917.50
GARLON 4 Specialty	65	102.0000	6,630.0000	\$120.00	\$7,800.00	\$109.25	\$7,101.25	\$115.00	\$7,475.00
GARLON 4 Specialty	15	126.0833	1,891.2495	\$148.33	\$2,225.00	\$109.25	\$1,638.75	\$115.00	\$1,725.00
GARLON 3A Specialil	5	85.0000	425.0000	\$100.00	\$500.00	\$85.50	\$427.50	\$90.00	\$450.00
COPPER SULFATE	100	2.1857	218.5690	\$2.57	\$257.14	\$1.85	\$186.25	\$1.95	\$195.00
GIDE-KICK II Spray A	10	25.3581	263.5805	\$29.83	\$298.33	\$33.25	\$332.50	\$35.00	\$350.00
AX-IT Oil Surfactant L	175	12.1428	2,124.9979	\$14.29	\$2,500.00	\$18.95	\$3,340.38	\$19.95	\$3,516.19
RODEO Herbicide or	50	35.2143	1,760.7155	\$41.43	\$2,071.43	\$57.00	\$2,850.00	\$60.00	\$3,000.00
		56,079.6276		\$65,976.03		\$60,071.44		\$63,233.09	

bid 3GAL

bid 3GAL

bid 176.25GAL

Line items	QTY	Carso Inc	Total	CWC Chemical	Total	Advanced Turf 5% discount	Ind. Bus Pref Total	Advanced Turf Actual bid	Total	Global Industrial (15%) discount	ISBP 15% Total	Global Industrial Actual Bid	Total
EAGLE 20 EW Specif	2.5	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.15	\$680.38	\$320.18	\$800.44
RUBIGAN AS T & O F	5	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.41	\$1,677.05	\$394.60	\$1,973.00
SUBDUE MAXX Fung	4	0.0000	0.0000	\$0.00	\$0.00	\$426.18	\$1,704.72	\$448.61	\$1,794.44	\$625.33	\$2,501.31	\$735.68	\$2,942.72
BANNER MAXX Fung	4	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$292.19	\$1,168.75	\$343.75	\$1,375.00
TILT Fungicide to con	1	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLEAROUT 41 PLUS	9	0.0000	0.0000	\$1,018.00	\$9,162.00	\$912.00	\$8,208.00	\$960.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00
2,4-D AMINE Herbicid	10	135.0000	135.0000	\$16.76	\$1,676.00	\$17.99	\$1,793.93	\$18.94	\$1,894.00	\$20.38	\$2,038.83	\$23.98	\$2,398.80
FUSILADE DX Herbicid	2.5	121.0000	302.5000	\$209.00	\$522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$177.44	\$443.59	\$208.75	\$521.88
QUEST XP Herbicide	3	77.0000	231.0000	\$80.00	\$240.00	\$50.30	\$150.91	\$52.95	\$158.85	\$85.00	\$255.00	\$100.00	\$300.00
PENDULUM AquaCa	30	0.0000	0.0000	\$52.00	\$1,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.38	\$1,721.25	\$67.50	\$2,025.00
ASTRO Insecticide or	5	0.0000	0.0000	\$0.00	\$0.00	\$83.42	\$417.10	\$87.81	\$439.05	\$57.04	\$285.18	\$67.10	\$335.50
ORTHENE TT&O WS	25	7.3500	183.7500	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.02	\$1,100.54	\$51.79	\$1,294.75
NON-IONIC SURFAC	10	6.0900	60.9000	\$0.00	\$0.00	\$17.52	\$175.18	\$18.44	\$184.40	\$0.00	\$0.00	\$0.00	\$0.00
PATHWAY Specialty	20	0.0000	0.0000	\$30.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.73	\$654.50	\$38.50	\$770.00
TORDON RTU Herbicid	156	24.0000	3,744.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.98	\$1,713.19	\$12.92	\$2,015.52
AQUAPRO Herbicide	60	0.0000	0.0000	\$41.70	\$2,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.06	\$2,763.69	\$54.19	\$3,251.40
AQUA-KLEEN Herbicid	3000	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CROSSBOW Herbicid	45	54.0000	2,430.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.52	\$2,858.42	\$74.73	\$3,362.85
CLEAROUT 41 PLUS	67.5	22.0000	1,485.0000	\$34.25	\$2,311.87	\$31.35	\$2,116.13	\$33.00	\$2,227.50	\$0.00	\$0.00	\$0.00	\$0.00
TRANSOLINE Specialty	7.5	0.0000	0.0000	\$299.00	\$2,242.50	\$0.00	\$0.00	\$0.00	\$0.00	\$342.13	\$2,565.94	\$402.50	\$3,018.75
AQUATHOL K Aquati	25	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.77	\$1,644.33	\$77.38	\$1,934.50
GARLON 4 Specialty	65	72.0000	4,680.0000	\$75.95	\$4,936.75	\$54.77	\$3,559.89	\$57.65	\$3,747.25	\$68.08	\$4,424.97	\$80.09	\$5,205.85
GARLON 4 Specialty	15	0.0000	0.0000	\$75.95	\$1,139.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.51	\$1,507.69	\$118.25	\$1,773.75
GARLON 3A Specialty	5	0.0000	0.0000	\$69.00	\$345.00	\$50.30	\$251.51	\$52.95	\$264.75	\$59.67	\$298.35	\$70.20	\$351.00
COPPER SULFATE	100	0.0000	0.0000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CIDE-KICK II Spray A	10	0.0000	0.0000	\$19.50	\$195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AX-IT Oil Surfactant L	175	0.0000	0.0000	\$13.00	\$2,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.34	\$2,041.02	\$13.34	\$2,401.20
RODEO Herbicide or	50	0.0000	0.0000	\$44.90	\$2,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.06	\$2,303.08	\$54.19	\$2,709.50
			13,252.1500										
				\$30,444.47									